

HEALTHCARE



DECUS INSURANCE BROKERS



WELCOME TO DECUS INSURANCE BROKERS

We would like to thank you for the opportunity to introduce Decus Insurance Brokers. This document looks to set out some background information about Decus (a registered Lloyd's of London Broker), as well as our Healthcare capabilities and experience.

Our clients benefit from our full support at all times and we are always delighted to introduce the wider team so that you are aware and comfortable with our delivery capabilities

Our experienced healthcare team handle the (re)insurance requirements of a diverse client base through the whole spectrum of Healthcare. This ranges from large multi-state, multi-national hospital facilities, to small Allied Health facilities and Aged/Senior living. .

Decus Insurance Brokers
The Scalpel, 18th floor, 52 Lime Street
London EC3M 7AF
Registered in England No. 6382680
Authorised and Regulated by the Financial Conduct Authority No. 477319



PLACEMENT & SERVICING CAPABILITIES

We recognize the particular challenges and considerations faced by our clients and we aim to approach each situation from a fresh and unique perspective.

Remaining totally client and serviced focused, and maintaining the highest standards and level of integrity, we aim to build long-term relationships and a deeper understanding of our clients' individual and business needs.

Our Strengths:

- Industry Knowledge: Knowledgeable team experienced in multiple Healthcare classes.
- Client Insight: Experience handling large multinational and small independent (re)insurance programs.
- Cross-Class Team: Strong across all spectrums of Healthcare third party liability (re)insurance.
- Close Working Teams: Collaboration of Healthcare & other specialty broking teams, with strong market relationships.
- In-house Claims: Claims are handled in-house and are an integral part to our service offering.
- Global Markets: Benefiting from relationships with key global markets.
- London Partner: London wholesale partner and part of the Brown & Brown Group.



WELCOME TO THE LONDON MARKET

Welcome to Decus Healthcare, your London broker for the Lloyd's, London, European and Bermuda (LLEB), (re)insurance markets.

We are E&S wholesale experts focusing on 3rd party Healthcare/Umbrella Professional Liability, arranging (re)insurance for hospitals, Allied Health and other medical providers/practitioners for claims occurring as a result of negative outcomes from all types of medical procedures. Service to clients is our differential.

We challenge ourselves to deliver (re)insurance solutions to our customers which not only assist them by offering financial stability and removing volatility, but also assist them with their goals in patient safety, risk management and zero harm. We specialize in structuring Loss Sensitive (Retro) Swing Programs (1, 2 and 3 year deals) an exclusive primary/umbrella product for Healthcare, and other liability risks.

DECUS WORK IN A NUMBER OF SECTORS, INCLUDING (BUT NOT LIMITED TO):

- Stand-alone hospitals to large multi-National healthcare systems.
- AMC's, University and Teaching hospitals. Clinics/Pharmacies/Allied Health/Correctional.
- Fertility/Assisted Reproductive Technology (ART).
- Full spectrum of Aged/Senior Care - SNF's/ILF's/ALF's.
- Life Sciences/Medical Products/Clinical Trials.
- Social Care/Services/HHS/Religious/Nonprofit.
- Allied Health Product.
- Businesses with medical malpractice exposure
- Sexual Abuse stand-alone product.
- Telemedicine product.
- Excess physician groups.



Decus is continually evolving and is acutely aware of the changes within the global (re)insurance and healthcare spheres. Our established knowledge base in the management and implementation of complex coverage options is what distinguishes us from others. The Decus Healthcare team is made up of 8 (re)insurance professionals.

If you require access or further information, please email or call:

SHANE BAILEY - DIVISIONAL DIRECTOR

Direct Tel: +44 (0) 7501 297983
sbailey@decusbroskers.com

DANIEL OSBORNE - BROKER

Direct Tel: +44 (0) 7884 066138
dosborne@decusbroskers.com



SHANE BAILEY, DIVISIONAL DIRECTOR

Divisional Director, Head of Decus Healthcare. Shane will be your main point, day to day contact. He joined Decus in February 2021 to provide Decus with a US Healthcare specialist with influence in the Lloyd's, London, European and Bermuda (LLEB), (re)insurance underwriting markets. He has over 20 years' experience in the (re)insurance industry, and has held senior positions at major global brokers and underwriting companies. Shane is a member of the Chartered Insurance Institute (CII).



DANIEL OSBORNE, BROKER

Daniel joined Decus in 2024 from a large Global Broker where he worked as an Account Handler in the Financial Services team since 2021 where he assisted with the placement of D&O, Cyber, PI and Crime insurance for large multinational financial institutions. He will be working alongside Shane Bailey within the Healthcare team.

Daniel is currently working towards his Chartered Insurance Institute Certificate.